# Minutes 2007 National Field Archery Association Annual Meeting

Riviera Hotel & Casino, Las Vegas, Nevada

February 4-6, 2007

## **GENERAL SESSION - Sunday, February 4, 2007**

General Assembly Meeting called to order by President Bruce Cull at 10:05 am PST

Introduction of Officers, Councilmen, Directors and Guests

Invocation by John Pawlowski, Pennsylvania Director

Pledge of Allegiance led by Sgt. At Arms, Ray Jones

Rules of Assembly and Meeting and Parliamentary Protocol highlighted by Parliamentarian Tim Austin

## **OLD BUSINESS**

### 2006 Annual Meeting Minutes

Motion by AK, second by MO, to accept the 2006 Annual Meeting Minutes. Motion passed by show of hands.

### State Association Compliance Report

The Executive Secretary reported that all state associations are in compliance at this time.

### **Seating of Alternate Directors**

Motion by MI, second by MO, to seat Alternate Directors for AZ, NJ, MS and OK. Motion passed by show of hands.

### Roll call by Executive Secretary:

Officers: President Bruce Cull, Vice President Brian Sheffler

Council, 8 of 8 present: Great Lakes, New England, Mid Atlantic, Midwest, Northwest, Southeast, Southern, Southwest Committee Chairmen: Bowhunter Chairman Tim Atwood.

NFAA State Directors, 47 of 51 present: AZ (alt), CA ,CO, HI, NM, NV, UT, IL, IN, MI, OH, WI, MD, NJ, NY, PA, VA, WV, IA, KS, MN, MO, NE, ND, SD, CT, MA, NH (alt), RI, VT, AK, ID, MT, OR, WA, WY, FL, GA, KY, NC, TN, AL, AR, LA, MS (alt), OK (alt), TX. [AAE, ME, DE and SC not present.]

Ballot considerations: Total weighted votes = 58; Two-thirds weighted majority = 38; Two-thirds non-weighted majority = 39; Simple weighted majority = 30; Simple non-weighted majority = 29

## 2006 President's Report on the State of the NFAA

President Cull gave his report using a Microsoft PowerPoint presentation. The presentation was often paused to allow questions and "off-the-record" comments by the Directors, guests, Committee Chairmen, and President Cull. The following is an outline of the report (open discussion omitted):

## Future of the NFAA – Other National Organizations

US Archery	Pope & Young Club
NFAA Foundation	NADA

## **Financial Analysis**

3-year Comparison 2004-2006 (Stocks and Bonds)

3-year Comparison 2004-2006 (General)

Stock Market 911 Tragedy

Stocks and Bonds Risk vs. Reward LIFE/Scholarship/Museum

Corporate Stocks and Bonds

Corporate Stocks and Bonds			
<u>Funds</u>	2004	<u>2005</u>	2006
NFAA General	\$101,901.97	\$102,286.00	\$117,194.00
Foundation (Museum/Scholarship	\$ 20,884.28	\$ 21,901.73	\$ 24,846.00
Life Member Fund	\$ 44,876.58	\$ 47,129.65	\$ 54,965.00
Junior Fund	<u>\$ 13,066.11</u>	<u>\$ 13,656.63</u>	\$ <u>16,185.00</u>
Investments cashed in			\$ -50,000.00
Total Investments	\$180,728.94	\$200,677.44	\$163,190.00

## NFAA Membership Analysis

5-year Comparison 2000-2004

Year (December)	NFAA Member Total
2002	13229
2003	13651
2004	12645
2005	12361
2006	14094
2006	12489 NFAA only

## Bowhunter Program: Art Young Big and Small Game

Goals

TNUSA 1600 members Bowhunter Chairmen (3) State Bowhunter Directors National Unmarked 3-D and Jamboree Pro-active, conservation lobbyists Bowhunter liability insurance Integrate state bowhunter associations Easton Reality/TN Spirit of the Wild

## National Archery in the Schools

NASP

New Division New school charters New membership and fees ATA Financial Support — 27 Pilot States 1 Million students NASP National Tournament

## ASAP After School Archery Program

Cooperative Effort with other Organizations Complimentary to NASP Growth – State, Clubs & Pro Shops

## Archery Trade Association (ATA)

Arrowsport Million Dollars -- 2006 30% to increase entry opportunities 25% to grow recreational archery 20% to retain and grow participants 17% to increase public awareness 8% to unify archers and/or organizations 2007

## 70% ASAP

## **Certified Instructor Program**

Goals

Organized national uniform instructor program – Basic and Intermediate Future of NFAA Level 3 and 4 Programs Liability insurance for instructors (NADA)

## **World Archery Festival**

Goals

PR Strategies Vegas Shoot – Riviera Hotel Stanislawski Open/Pittsburgh Shoot 3-Star Tour Million Dollar Promotion

## Archery Magazine

Editorial Board Publisher New goals and makeover Advertising/Sales – new position Website(s) responsibilities TNUSA and Bowhunter additions Merger with other publications

## Committee Room Assignments by Executive Secretary

Each committee was assigned a room to hold their meetings, which will commence at 1:30 pm. Meeting recessed until 8:00 am Monday.

## **GENERAL SESSION - Monday, February 5, 2007**

Roll call by Executive Secretary

NFAA State Directors, 47 of 51 present: AZ (alt), CA ,CO, HI, NM, NV, UT, IL, IN, MI, OH, WI, MD, NJ, NY, PA, VA, WV, IA, KS, MN, MO, NE, ND, SD, CT, MA, NH (alt), RI, VT, AK, ID, MT, OR, WA, WY, FL, GA, KY, NC, TN, AL, AR, LA, MS (alt), OK (alt), TX. [AAE, ME, DE and SC not present.]

Ballot considerations unchanged from yesterday.

## NFAA Headquarters Report

SW Councilman, Jerry Miller and CA Director, Tom Daley conducted the annual inspection of the Headquarters building in January. CA Director reported that a few minor repairs were needed, but the building is in good condition.

# **NEW BUSINESS**

## **Tournament announcements:**

President Cull reported that the Council considered two bids for the 2008 Outdoor Nationals. One from Darrington, WA and one from Yankton, SD. The bid is awarded to Yankton, SD for the amount of \$12,000. This will be a 3/5 day format, shot Monday through Friday, July 21-25, 2008.

The 2008 Indoor National Championship will be held in Louisville, KY March 15-16

## LEGISLATIVE COMMITTEE REPORTS

[Note: Several "15-Signature," and "Return to Committee" items shown in the following committee reports, were actually addressed after the main reports were presented. In other words, for the sake of continuity, the items are not necessarily in chronological order, including some Tuesday items being shown under Monday.]

After discussion of time constraints, MO moved to limit submittal of 15 signature items to close of meeting Monday to expedite the meeting, GA  $2^{nd}$ , passed by show of hands.

#### **Administration**

Chairmen Ray Jones, MW Councilman and Bob McCutcheon, GL Councilman Committee members: IL, OH NJ SD, ME, VT, WY, KY, NC, LA, OK, CA, NM.

C-1. Committee recommends to adopt. Second by Ms. Motion passed.

• Page 10, Article III, Section A, Paragraph 2.2. Change to read:

Life members who are 55 years of age and older will pay the same registration fees as younger archers at National and Sectional tournaments. Those individuals who became NFAA Life Members before 2007 may continue to be exempt from paying the pre-registration portion of fees at National and Sectional tournaments.

HQ-1. Committee recommends no action. Moved to adopt by CA, second by NV. Motion defeated.

GL-4. Committee recommends to adopt as amended. Second by IL. Amended Motion passed.

• Page 11, Article III, Section A, Paragraph 10. Add the following sentence to Paragraph 10:

Members may be privileged to change their state of residence two times during a calendar year. Amendment in BOLD.

TX-1. Committee recommends to adopt. Second by FL. Motion passed.

• Page 19, Article VI, Section H, Paragraph 1.1, 1.2, 1.3:

Later in the meeting ND moved to reconsider, second by MN, motion to reconsider failed. Tuesday, FL moved to reconsider, second by MN, motion to reconsider failed. After discussion, FL moved to reconsider, NE second, recommended no action. No action.

C-2. Committee recommends no action.

WI-4. Committee recommends to adopt. Second by WI. Motion failed.

MA-2. Committee recommends to adopt. Second by MN. Motion passed.

Page 40, Article IV, Section A, Para 9. Remove paragraph 9 "Disputes"

GL-3. Committee recommends no action.

SE-1. Committee recommends to adopt. Second by FL. Motion passed.

Page 42, Article IV, Section F. Para 1.2. To make the optional flight system available for use at National or Sectional tournaments.

1.2 An optional alternate flight system for tournaments with 200 shooters or less (see Appendix 1).

SE-4. Committee recommends no action.

Later in the meeting, FL moved to reconsider, second by AK. Motion failed.

CO-1. Committee recommends no action.

TX-2. Committee recommends no action.

SE-5. Committee recommends to adopt as amended. Second by NJ. Motion passed. Page 86, Article 2006, Section Effective 2008. Change to read.

"The Outdoor National Tournament will be a 3/5 day format with Monday through Friday schedule." Remainder of paragraph unchanged.

SE-6. Committee recommends no action.

C-4. Committee recommends to adopt. Second by MO. Motion passed.

Page 24, Article XII, Section C. Change to read:

Individual dues:

Individual dues for the National Field Archery Association shall be \$35.00 per year per person and shall include the National Field Archery Association's official publication. Each member or head of household may at his/her option, elect for \$1 to be designated for the Bowhunter Defense fund. Dues for two additional family memberships shall be \$5.00 per year per person. Additional family memberships shall be \$2.00 per year per person. A family is defined as head of the household, spouse, and

all dependents less than 18 years of age. Dues billing shall be handled by NFAA for states. NFAA shall return state dues monthly.

**C-5.** Committee recommends to adopt. Second by MN. After discussion, NJ moved to table until the 2008 Board of Directors meeting. Second by NE. Tabled. This agenda item changes the Annual meeting to a Bi Annual meeting with rules to be effective for two years before changes are made.

### **Competition I**

Chairmen Mike LePera, MA Councilman, and Lee Gregory, SO Councilman Committee members: WI, PA, VA, ND, MO, RI, AAE, MT, AK, TN, TX, UT, NV.

Future 1. Committee recommends to adopt. Second by WY. Motion passed.

- Page 27, Article I, Section A, Para 1 & 2. Deletes the term "Unit" and replace with the term "Round".
- 1. Round Prescribed number of targets for the game being shot.
- 2. Delete. And renumber remaining paragraphs accordingly.

NJ-1. Committee recommends no action. Move to adopt by NJ, Second by PA. Motion failed.

**MN-3**. Committee recommends to adopt as amended. Second by TX. Motion failed. Tuesday, FL moved to reconsider, Second by NV. Motion to reconsider failed.

WI-3. Committee recommends no action.

Future 2. Committee recommends to adopt. Second by WY. Motion passed.
Page 42, Article IV, Section E, Para 1. Change to read:
1. The NFAA recognizes as official, those rounds described in By-Laws Article VI.

- **Future 3**. Committee recommends to adopt. Second by WI. Motion passed. Page 42, Article IV, Section E, Para 3. Change to read:
- 3. NFAA Handicap Round: The NFAA recognizes as official for recording on the NFAA handicap card any 28 target Field or 28 Hunter Round or 14/14 target combination of same.
- WI-5. Committee recommends to adopt. Second by MS. Motion passed.Page 66, Article VI, Section R.Move from page 87-89 "Lake of the Woods Round" in its entirety and create a section R on page 66.

SE-2. Committee recommends to adopt. Second by FL. Motion passed.Page 43, Article IV, Section F. Para 2. Insert after the first sentence:When an optional 5 day/3 day Outdoor National is held, archers may be arranged in flights based on their high 28 target Field

Round score.

Future-16. Committee recommends no action.

Future-17. Committee recommends no action.

C-3. Committee recommends to adopt. Second by MO. Motion passed.
Page 46, Article IV, Section J, Para 4.
4. Ties for 1<sup>st</sup>, 2<sup>nd</sup> or 3<sup>rd</sup> in Champion Flight at any National Tournament will be broken by a shoot off.

MA-3. Committee recommends adopt as amended. Second by MO. Motion passed. Page 46, Article IV, Section I, Para 9. Replace para 9 with:

9. All shoot offs for ties will take place at the practice range, on the longest yardage commensurate with age. Field or hunter face used at the discretion of the tournament director. Score, spots & X's will be used. After one end, if still tied, repeat the end.

- SE-3. Committee recommends no action.
- MI-1. Committee recommends no action.
- MN-5. Committee recommends no action.
- MA-1. Committee recommends to adopt. Second by FL. Motion passed. Page 56, Article VI, Section I, Para 4. Replace first sentence with: An archer must straddle the shooting line, or distance marker.

Pro-1. Committee recommends to adopt. Second by FL. Motion passed.

Page 35, Article III, Section D, new Para 1.3. Re-number remaining paragraphs accordingly.

1.3 Archers from any other archery organization that compete in a Semi-Pro division, where the description of that division by the other archery organization is classified as nonprofessional, shall be recognized by the NFAA as nonprofessional archers.

### **Competition II**

Chairmen Tim Austin, SE Councilman, and Ken Moore, NE Councilman Committee members: MI, WV, DE, NE, IA, CT, WA, ID, SC, GA, MS, CO.

Future-4. Committee recommends no action.

- **Future-5**. Committee recommends to adopt. Second by CO. Motion passed. Page 49-50, Article VI, Section A-B, New para 6, delete B.
- A. 6. Alternate Expert field Scoring: the scoring is five points for the spot, four for the second circle, three points for the third circle, two points for the fourth circle and one point for the fifth circle. The x-ring is used for the breakers only. Delete Section B. Renumber remaining sections.
- **Future-6**. Committee recommends no action.
- Future-7. Committee recommends no action.
- Future-8. Committee recommends no action.
- **Future-9.** Committee recommends to adopt. Second by MI. Motion passed. Page 52-55, Article VI, Section E, F, G. Delete Sections E, F and G.
- Future-10. Committee recommends no action.
- **Future-11**. Committee recommends to adopt. Second by MN. Motion passed. Page 57, Article VI, Section J. Delete Section J.
- **Future-12**. Committee recommends to adopt. Second by NJ. Motion passed. Page 57, Article VI, Section K & L. Delete Sections K. and L.
- **Future-13**. Committee recommends to adopt as amended. Second by NJ. Motion passed. Page 61, Article VI, add new Section P. Re-number remaining paragraphs:
  - P. NFAA 600 Target Round
    - 1. The only difference between the 600 Round and the 900 Round is the number of arrows per end and the num ber of ends per distance. All other rules apply.
    - 2. 20 arrows will be shot at each distance in four ends of five arrows for score.
    - 3. The time limit shall be four minutes per end.
- **Future-14**. Committee recommends to adopt. Second by IA. Motion passed. Page 61, Article VI, Section P. Delete Section P.
- Future-15. Committee recommends to adopt. Second by NJ. Motion passed.

Page 61, Article VI, Section Q. New Section Q.

Q. Classic 600 Target Round: Rules same as 600 Round except as follows:
 1. The NFAA Archery Classic 92 cm Target Face shall be used. At the discretion of tournament management, the

- center version of the Face may be used utilizing only the 6 through 10 rings.
- 2. The round is shot starting at the closest distance and progressing to the longest distance.
- FL-1. Committee recommends to adopt. Second by FL. Motion passed.

Page 63, Article VI, Section Q, Para 8.8. Change to read:

8.8 Each archer will shoot their arrows with one foot touching the appropriate stake for the division and class in which they are registered. On Tuesday, CA moved to reconsider, second by NM. Motion to reconsider failed.

WI-6. Committee recommends no action. Move to adopt by WI, Second by MS. Motion failed.

RIC 2006-6. Committee recommends to uphold. Second by CO. Motion passed.

Protest: The archers involved are protesting the decision of the protest committee.

The score of an arrow on the animal round was changed by the protest committee with out consulting all the archers involved. This was a dispute, not an actual protest. There was no money involved.

The protested archer shot the wrong face on the animal round. The archer verbally announced to the group that she did indeed shoot the wrong face. Then she proceeded to shoot the correct one & scored it correctly. The following day the archer came to the committee to plead her case, stating that there are no rules for the animal faces & that everyone else is probably not doing it correctly. Page 44 H 3 out door shooting rules, states: "when shooting at butts with multiple faces, the first shooters up will shoot the bottom" The committee voted to restore the points taken because of a previous decision on another matter

The protestors found out later that the score had been changed & filed the protest the following morning.

The committee was re convened at the end of the shooting day with all concerned present. It was a unanimous decision to over turn the committee's first decision & subtract the points that were first given.

**RIC** Agrees with the protest committees decision to over turn the committees first decision. That indeed the archer should lose the points.

RIC 2006-7. Committee recommends to uphold. Second by IA. Motion passed.

Michigan Director was asked at an indoor Sectional & two State indoor shoots if an archer may change from a single spot face to a five spot face, or the reverse during the tournament. The director ruled no.

The director then researched the constitution & found nothing to the contrary. He then ruled that an archer may change faces during the round.

The director also stated that at the NFAA 2006 Nationals that the tournament rules stated that an archer must shoot the same face both days.

RIC: Committee agrees with the director, that unless the tournament rules prohibit the changing of target faces, it is allowed.

The RIC agrees that the tournament committee may set any rules for the tournament as long as there is no conflict with the rules of the constitution.

### **Equipment**

Chairmen Bill Tiddy, NW Councilman, and Jerry Miller, SW Councilman. Committee members: IN, NY MD, MN, KS, MA, NH, OR, FL, AL, AR, AZ, HI.

AZ-1. Committee recommends no action

AZ-2. Committee recommends no action

MN-1. Committee recommends no action

MN-2. Committee recommends no action

Future-18. Committee recommends no action

TX-3. Committee recommends no action

GL-1. Committee recommends no action

GL-2. Committee recommends no action

NE-1. Committee recommends no action

**MN-4**. Committee recommends to adopt. Second by MN. Two amendments were proposed and both amended motions and the main motion failed.

RIC 2006-4. Committee recommends to uphold. Second by NJ. Motion passed.

The California Director was asked if calipers would be legal in Bowhunter Freestyle to stack for 100 yards in lieu of using pins. Putting the bottom of the calipers on the spot at arms length and referencing where the top of the calipers were, then putting your 60 yard pin in this location.

Freestyle Bowhunter page 30 article II section F. There is no mention of written or additional memoranda. Paragraph 1. A maximum of 5 fixed reference points----it does not say attached. Even though the calipers would not be attached to the equipment they would be used as a reference point. Therefore, if the archer already has 5 fixed reference points, I'm ruling they would be illegal.

<u>**RIC**</u> decision: since there is no reference to the technique of ranging, or stacking in the BHFS rules, the RIC disagrees with the CA. director, & rules that such practices are legal

RIC 2006-5. Committee recommends to uphold. Second by FL. Motion passed.

At the Southeast Sectional Indoor Tournament, the Georgia NFAA Director asked the Southeast Councilman to rule on the legality of a Bowhunter Freestyle lighted sight with the light itself mounted on top of the round or oval (housing) pin guard.

The Southeast Councilman ruled that nothing other than the five fixed pins and pin guard could be visible through the sight window of the bow. Since the light housing extends above the scope housing, it was ruled as not legal in the Bowhunter Freestyle shooting style.

<u>**RIC**</u> decision: since the BHFS rules state that only 5 fixed references are allowed, a light mounted on top or bottom of the pin guard would constitute another reference point, the RIC agrees with the S.E. councilman's decision.

NM-1. Committee recommends no action. Move to adopt by NM. Second by CA. Motion failed.

CA-1. Committee recommends no action. Move to adopt by CA. Second by NM. Motion failed.

AK-1. Committee recommends no action. Move to adopt by FL. Second by AK. Motion failed on roll call vote.

MO-1. Committee recommends no action. Move to adopt by MS. Second by FL. Motion failed.

NE-2. Committee recommends to adopt as amended. Second by NE. Motion passed. Rewrite of Freestyle Bowhunter rules. Page 30-31, Article II, Section F.

Paragraphs 1, 2, 3 remain unchanged. Delete paragraph 4. Paragraphs 5, 6, 7 remain unchanged. Delete last sentence of paragraph 8. Para 9 remains unchanged. Delete Para 10. Para 11 remains unchanged. Renumber paragraphs as needed.

## **COMMITTEE CHAIRMEN'S REPORTS**

#### Bowhunting and Conservation Committee Chairman's Report by Chairman Tim Atwood

[Note: Chairman Atwood's written report wasn't available to the Recorder. Instead, here's a verbal summary of 2006 activities.]

The Committee met 12 times during 2006.

Forty-one articles were published in Archery magazine and eight published in National Bowhunter. The quality of the articles has also improved substantially.

Numerous correspondence, e-mail, and phone calls were received during the past year. Most were concerned the Art Young Big Game Program, Bowhunter Defense, and NFAA bowhunting programs in general, published articles, and 3-D target events. Participation in the Art Young Big Game Program was about the same as the previous year.

Defense grants were issued to the US Sportsmen's Alliance (and its Bowhunter Defense Coalition and Bowhunter Defense Workshops).

A special thanks to John Pawlowski for sending in lots of bowhunting news and articles.

Although there's a Committee member from each of the eight NFAA Sections, news and feedback from these representatives has been meager.

#### NFAA Pro Chairman's Report by Michael Braden

I would like to thank the NFAA Officers, the Council and the directors for giving me the opportunity to speak on behalf of the Pro Division.

The Free trial Pro memberships offered to the top 3 finishers at state and sectional tournaments has produced about 25 new Professional members. We hope to retain these members next year.

We had meetings at the Indoor and Outdoor Nationals where many topics were discussed, how to promote field archery, and the future of the Pro Divisions. Based on these meetings I came up with a survey, there were 300 surveys sent out to the Pro division for feedback for the current Pro agenda items so I could get a feel for where the Pro Division stood on a few topics. I would like to thank the NFAA Directors for passing a few of those agenda items.

The NFAA Pro Division is and should be the best archery has to offer. I believe the Pro Divisions are the vehicle that we need to promote archery to non-endemic sponsors, I would like to call upon the NFAA Board, Council, and Directors to find ways to use this vehicle in our quest to take archery to the next level.

I would like the NFAA/WAF Board to consider making the Championship Divisions at the WAF shoots Pro Classes. I I would ask that we all continue to think of ways to take archery to the highest level possible.

Thank you for your time and support.

## **GENERAL SESSION - Tuesday, February 6, 2007**

Roy Grimes from NASP addressed the group and reported on the progress in US schools and also in several other countries. The National NASP Tournament will be held in June this year with the limited assistance of NFAA and the Kentucky State NASP tournament will be held on Monday following the NFAA Indoor Nationals in Louisville, KY. The NFAA has agreed to allow the use of our equipment and the Kentucky Fish and Game will supply the labor and administration.

Paul Owens, representative from the Sadler Insurance Company addressed the Directors to report on improvements in the NFAA Endorsed insurance program. He reminded the Directors that the base price for club liability insurance has decreased this year and the maximum number of club members covered has increased. This should produce substantial savings for many clubs. The Bow-hunter Liability Insurance program was covered with several Directors stating that they had not received their insurance cards.

Report from M. J. Rogers on the new ASAP (After School Archery Program). This program is available to all NFAA shops and clubs as well as other interested groups with the required training. This program is intended for out of school groups, 4-H, YMCA, Church organizations, Scouts or for use at any NFAA pro shop as an after school or summer activity. The large numbers of children who have been exposed to archery through NASP are now looking for a program beyond the school and NFAA has filled that need.

Doug Engh of NADA spoke about the Instructor Program and its ties to ASAP and NASP. He reported that NADA has used NFAA instructors for the NASP training and for student camps sponsored by the US Air Force at bases around the globe.

Erik Watts, CEO of Easton Technical Products addressed the body and explained that the Easton Sports Development Foundation is preparing to fund projects that advance archery education. Several organizations have educational programs that will be considered as well as the NFAA's ASAP program. The Easton plan is to help fund programs through matching grants or equipment assistance with the stipulation that each group funded must produce ten working educational programs throughout the year. The selection process has not yet been finalized. Attending meetings this week with NFAA, NAA, NADA and ATA have assisted in fact finding to make these determinations.

#### Public Relations and Promotion Committee Report by Vice-President Brian Sheffler.

We want to have the NFAA booths set up at more non-NFAA events and trade shows. Many shooters want to know more about NFAA membership benefits, as well as information on the WAF tournaments.

The 2007 calendar is a huge success and we will definitely create a calendar for the 2008 year. Paul Davison has taken the lead to design the calendar. Each month will feature a full size photo showing an activity pertinent for that month; e.g., 3-D shooting in August, indoor shooting in December, Field Archery in June, etc. Dates for all NFAA Sectional and National tournaments, plus WAF and other popular national tournaments, are shown on the appropriate pages. "Who to contact," "where to register," the bene-fits of joining the NFAA, and other similar data will be prominently displayed (our sponsors, too). It is intended to deliver these calendars, along with the tri-fold pamphlets to pro shops and other "early-in-the-year" trade shows, like ATA's.

In lieu of expensive videos, we may provide pro shops and others with NFAA PowerPoint slideshows on disk. In addition to lower production costs, showing a slideshow may be more convenient than videos for the shop owner.

## BUDGET

At this time the Directors were given the opportunity to review the FY 2007-2008 annual budget. The Executive Secretary fielded many questions on various line items. There were no motions to change any line item as presented. In summary, the budget gross profit and total expenses balance at \$599,150.00. A motion was made to accept the budget by MO, second by WA. Motion passed.

#### FOUNDATION

President Cull announced that the Foundation board will meet on Thursday, Feb. 8, time and place TBD.

ADJOURNMENT Motion to adjourn by MO, second by NJ. Motion passed by acclamation at 12:14 pm PST.